

Managing contractors and suppliers

This document provides the key points that Counting Officers must consider during procurement and when developing contracts. The Commission also strongly recommends that Returning Officers have regard to this document during procurement and when developing contracts in relation to those election-related functions that are not taken on by the Counting Officer.

Following these key points will help to ensure that you remain in control of the process and that the company contracted provides work on time and to the required standard, and does not make any decisions or variations without your full understanding and authorisation.

Procurement

- Take advice from your council on procurement procedures to be followed.
- Obtain three quotes. Alternatively, is there a standing list of local authority approved contractors? If so, assess whether there is a contractor that would be able to meet the requirements of the specification (see below).

The specification

A detailed specification of requirements is essential for effective procurement. As a minimum, the specification must:

- Include a detailed description of what you want them to deliver.
- Provide clear instructions as to the necessary statutory requirements and obligations in relation to the particular work or services to be undertaken, such as:
 - directions as to printing and any content and layout requirements
 - statutory deadlines
- Contain relevant information about the data that will be provided, including processes for sending and receipt, and secure management of the data.
- Be provided to all those companies invited to tender for the work, and the successful company must be able to meet all of the requirements of the specification.
- Make it clear that the successful contractor should be producing work according to the specification and that no changes should be made during fulfilment of the contract without prior authorisation.

Your decision

When arriving at your decision, you must consider the following:

- Has the company addressed all of the points in your specification?
- Are you satisfied that they will be able to meet the requirements of the specification?
- Do they offer the best value for money?

Contract management

There are obligations both on your part and on the part of the supplier and which must be reflected in the contract:

1. Your obligations

- Provide clear specification of requirements including quality, quantity, delivery schedules, etc.
- Nominate a contract manager to act as the main point of contact throughout the process.
- Take up formal references once a supplier has been selected.
- Make appropriate checks against the company's statements relating to such matters as security, health and safety, and procedures for the secure handling of data.
- Commit to supplying accurate data on time and in an agreed format, with an agreed procedure established for proof checking.
- Agree a process with the supplier to vary the contract, e.g. in the event of any last minute changes, such as increased quantities required or changes to delivery schedules.
- Obtain a statement from the company confirming whether they will be using sub-contractors and, if so, seek assurances that the sub-contractor will be capable of delivering the work and that appropriate quality assurance processes are in place.
- Agree a process to rectify any errors.

2. Supplier obligations

- Provide a clear response to the specification with an unambiguous pricing schedule.
- Ensure that the Project Manager liaises with your contract manager.
- Commit to deliver work in connection with the contract on time and to the agreed specification.
- Meet legislative requirements as directed by you.
- Outline contingency plans to ensure business continuity in the event of failure of resources (workforce) or systems (machines, digital printers, transport, accommodation, etc.), and any costs associated with these plans.

- Provide re-assurance that they have sufficient resources to fulfil the contract.
- Satisfy you that they will indemnify you against any costs, claims, actions, demands and proceedings arising from any acts, errors or omissions (wilful, negligent or otherwise).
- Satisfy you that adequate insurance is in place to cover risks in relation to public liability and professional negligence.
- Produce print-ready proofs/test documents.
- Agree a process to rectify errors.
- Allow you and/or your appointed representative to quality-assure the products at any reasonable time without prior notice. This should include the inspection of any records relating to the contract.
- Allow Electoral Commission representatives and accredited observers to observe the process (as required by legislation).

The contract must also cover the following:

3. Contract variation

- Any variation must be made in writing and agreed by both parties.
- The contract should be capable of being adapted to take account of unscheduled activities.

4. Assignment and sub-contracting

- No assignment or sub-contracting in whole or in part allowed without your prior written consent.
- You must have full access to any sub-contractor(s).
- You may assign and transfer rights/liabilities to another body on failure under the whole or any part of the contract in order to ensure that you are able to fulfil your legal responsibilities.

5. Payment

- Invoicing by supplier in accordance with tender/quotation.
- Invoice to include all supporting information in relation to the costs charged.
- You must settle within time to be agreed with the supplier.

6. Termination of contract on fundamental breach by supplier

- The contract must allow you to terminate the contract in the following circumstances:
 - negligent act or omission
 - an act resulting in you being unable to perform your statutory duties
 - insolvency or dissolution of the company affecting the contract

7. Freedom of Information (FOI)

• Even though Counting Officers and Returning Officers are not subject to FOI, in the interests of transparency, consideration should be given to agreeing to some disclosure in the event of an FOI request.

8. Data protection and secure storage

- You and the supplier must not divulge any confidential information relating to the terms of the contract.
- The supplier and any sub-contractors must ensure the secure destruction of all electoral registration data and related materials at an agreed point.
- The supplier must ensure the safe/secure storage of all live ballot papers.

9. Requirements for secrecy

You must provide suppliers with a copy of the requirements for secrecy.